

AGROINDUSTRIAL EXPORTS
BASIC PRODUCTS

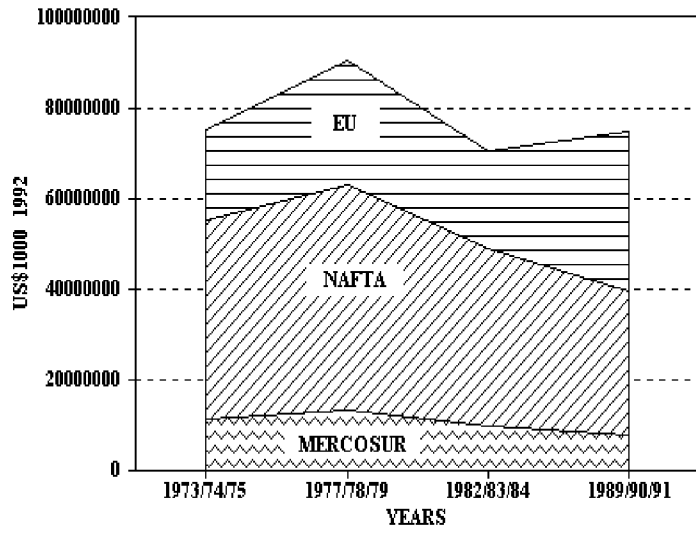


Table 3 - World exports - Semimanufactured Products (1000 US\$ FOB 1992) and anual geometric growth rates.

AREA/COUNTRY	1973/74/75	1977/78/79	1982/83/84	1989/90/91	%	%	%
	a	b	c	d	b/a	c/b	d/c
WORLD	27,079,577	40,886,466	31,419,999	46,431,850	10.85	-5.13	5.74
EUROPE	11,590,861	17,014,561	12,421,152	18,062,076	10.07	-6.10	5.49
NAFTA	10,173,577	11,884,912	9,196,527	13,144,654	3.96	-5.00	5.24
EU	5,979,693	10,452,090	8,227,980	12,506,159	14.98	-4.67	6.16
ASIA	1,473,519	5,372,862	3,286,068	7,010,314	38.19	-9.37	11.43
United States	5,580,139	6,993,662	5,348,369	6,928,170	5.81	-5.22	3.77
LATIN AMERICA	2,259,652	5,998,222	5,473,502	6,725,539	27.64	-1.81	2.99
Canada	4,568,460	4,800,267	3,758,361	6,121,704	1.25	-4.78	7.22
MERCOSUR	1,886,586	5,041,658	4,998,454	6,052,473	27.86	-0.17	2.77
EFTA	4,956,423	5,575,473	2,787,110	5,128,146	2.99	-12.95	9.10
Brazil	1,440,886	3,830,927	3,500,717	3,321,550	27.69	-1.79	-0.75
Germany	1,540,333	2,543,695	1,943,592	2,714,748	13.36	-5.24	4.89
Argentina	376,041	1,090,368	1,368,690	2,212,941	30.49	4.65	7.10
Italy	456,377	1,164,897	975,079	2,192,769	26.40	-3.49	12.27
Sweden	3,051,180	2,619,035	1,550,375	2,152,314	-3.75	-9.96	4.80
Netherlands	1,657,827	2,466,214	1,951,424	2,101,255	10.44	-4.57	1.06
Finland	858,147	1,626,122	1,087,210	1,613,367	17.33	-7.74	5.80
France	1,007,556	1,693,987	969,336	1,492,442	13.87	-10.56	6.36

Source: FAO.

Obs: The dates are ordered by market expot importance in 1989/90/91.

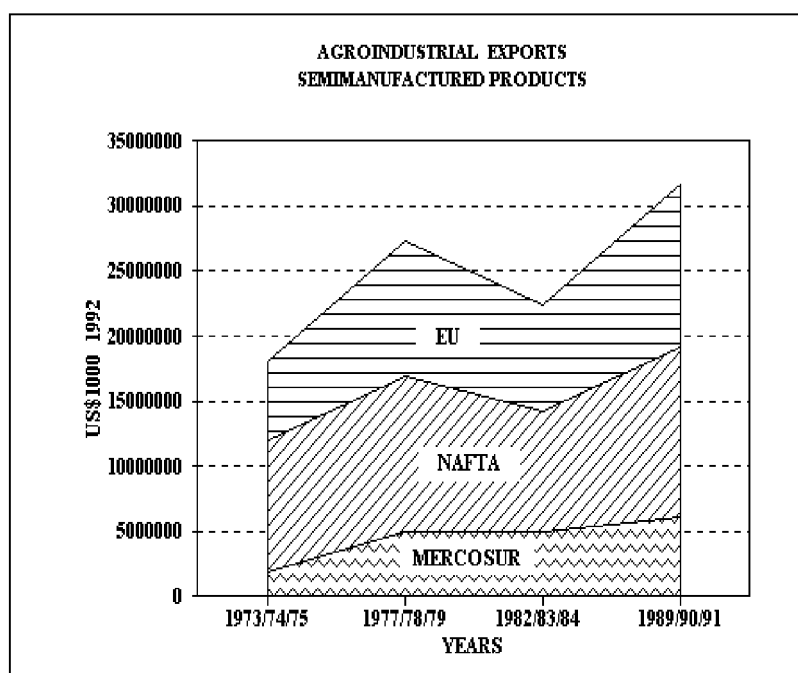


Figure 2 - Semimanufactured Products- Exports Evolution in NAFTA, EU and MERCOSUR.

Table 4 - World exports - Manufactured Products (1000 US\$ FOB 1992) and anual geometric growth rates.

AREA/COUNTRY	1973/74/75	1977/78/79	1982/83/84	1989/90/91	%	%	%
	a	b	c	d	b/a	c/b	d/c
WORLD	61,561,367	76,576,072	60,394,357	97,176,869	5.61	-4.64	7.03
EUROPE	38,507,117	48,316,281	35,374,637	60,549,829	5.84	-6.05	7.98
EU	25,569,470	33,394,003	24,559,065	42,335,166	6.90	-5.96	8.09
EFTA	10,650,808	12,285,583	9,376,895	17,040,877	3.63	-5.26	8.91
ASIA	7,877,658	8,884,487	8,449,668	14,200,086	3.05	-1.00	7.70
NAFTA	10,349,456	11,386,464	9,436,743	13,878,977	2.42	-3.69	5.67
Germany	6,393,595	8,448,989	6,645,324	12,191,553	7.22	-4.69	9.06
"ASIATIC TIGERS "	4,953,502	5,448,664	5,274,193	8,557,639	2.41	-0.65	7.16
Canada	5,223,726	5,977,347	5,251,801	7,546,536	3.43	-2.55	5.32
France	4,858,240	6,387,073	4,494,034	7,513,802	7.08	-6.79	7.62
Finland	3,476,268	3,815,187	3,280,285	6,116,811	2.35	-2.98	9.31
LATIN AMERICA	2,924,842	5,485,475	5,320,355	6,116,230	17.02	-0.61	2.01
United States	4,839,426	5,220,366	3,990,400	5,859,836	1.91	-5.23	5.64
Sweden	3,425,959	3,950,508	2,890,105	5,495,121	3.63	-6.06	9.61
Netherlands	3,844,363	4,954,969	3,232,262	5,421,703	6.55	-8.19	7.67
MERCOSUR	1,734,122	3,965,489	4,402,231	4,921,965	22.97	2.11	1.61
Italy	2,289,828	3,475,637	2,769,930	4,716,234	11.00	-4.44	7.90
Brazil	1,122,816	3,112,301	3,889,929	4,136,474	29.03	4.56	0.88
Bel-Lux	2,804,880	3,532,169	2,358,745	3,909,025	5.93	-7.76	7.48

Source: FAO.

Obs: The dates are ordered by market export importance in 1989/90/91.

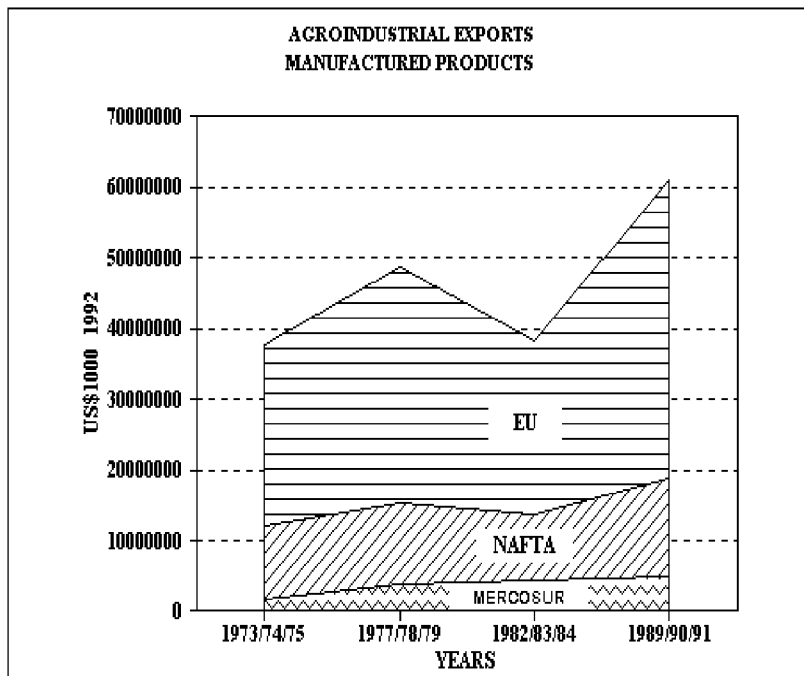


Figure 3 - Manufactured Products - Exports Evolution in NAFTA, EU and MERCOSUR.

Table 5 - World cereals exports (wheat, corn, rice, barley , rye and oat), 1000 US\$ FOB 1992 and anual geometric growth rates

AREA/COUNTRY	1973/74/75	1977/78/79	1982/83/84	1989/90/91	%	%	%
	a	b	c	d	b/a	c/b	d/c
WORLD	48,143,818	47,195,188	40,758,229	33,954,903	-0.50	-3.60	-4.46
NAFTA	26,988,772	25,321,754	22,299,849	15,466,158	-1.58	-2.51	-5.09
United States	22,122,188	21,129,285	17,158,460	12,101,926	-1.14	-4.08	-4.87
EUROPE	8,938,604	9,985,046	8,493,917	10,696,087	2.81	-3.18	3.35
EU	7,392,767	8,537,838	7,241,621	9,767,604	3.67	-3.24	4.37
France	4,392,062	4,747,860	4,085,448	5,345,609	1.97	-2.96	3.92
ASIA	4,137,290	4,395,789	3,569,630	3,673,287	1.53	-4.08	0.41
Canada	4,849,977	4,169,944	5,139,416	3,352,540	-3.71	4.27	-5.92
OCEANIA	2,527,566	2,618,155	2,531,386	2,069,020	0.88	-0.67	-2.84
Australia	2,523,314	2,597,300	2,515,204	2,061,611	0.73	-0.64	-2.80
Tailand	1,282,533	1,662,207	1,632,805	1,496,148	6.70	-0.36	-1.24
LATIN AMERICA	2,972,037	3,216,944	2,985,456	1,447,381	2.00	-1.48	-9.83
MERCOSUR	2,779,413	3,010,064	2,880,041	1,326,705	2.01	-0.88	-10.48
Argentina	2,452,089	2,736,305	2,687,796	1,157,482	2.78	-0.36	-11.34
United Kingdom	202,011	487,125	989,941	1,042,757	24.61	15.24	0.75

Source: FAO.

Obs: The dates are ordered by market export importance in 1989/90/91.

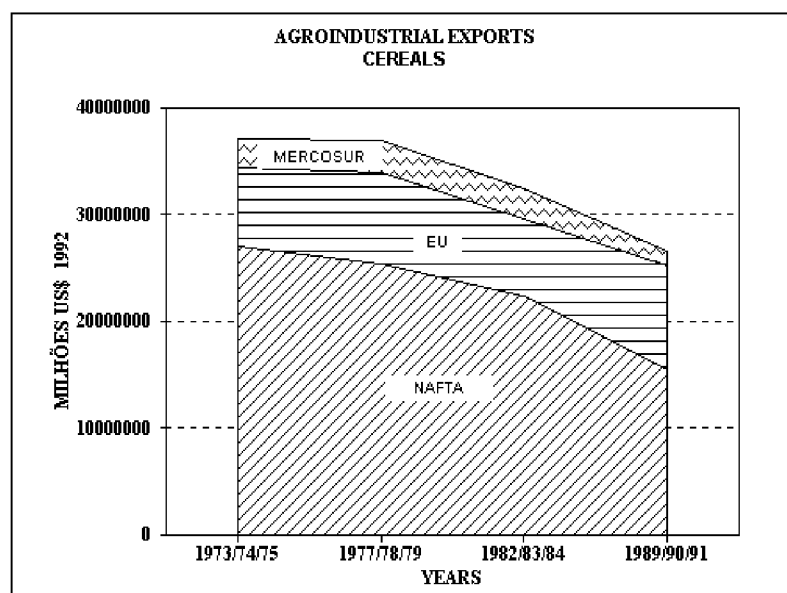


Figure 4 - Cereals - Exports Evolution in NAFTA, EU and MERCOSUR.

Table 6 - World exports - Oil Seeds (soy, canola, sunflower and cotton), 1000 US\$ FOB and anual geometric growth rates

AREA/COUNTRY	1973/74/75	1977/78/79	1982/83/84	1989/90/91	%	%	%
	a	b	c	d	b/a	c/b	d/c
WORLD	9712865	13434511	9986814	8559833	8.45	-5.76	-2.18
NAFTA	7571173	11056900	7790074	4478430	9.93	-6.76	-7.60
United States	7014966	10232645	7251294	3885440	9.90	-6.66	-8.53
EUROPE	453208	507772	891647	1900746	2.88	11.92	11.42
LATIN AMERICA	1365571	1665401	1092808	1728081	5.09	-8.08	6.77
MERCOSUR	1356024	1657435	1092116	1706640	5.15	-8.00	6.59
EU	292239	349711	793085	1676061	4.59	17.79	11.28
France	121077	78450	498489	1126235	-10.28	44.75	12.35
Brazil	1323710	668378	343180	827376	-15.70	-12.48	13.40
Argentina	206	875835	639871	609097	707.29	-6.09	-0.70
Canada	556093	824191	538721	592903	10.34	-8.15	1.38
ASIA	205958	135451	194326	360542	-9.95	7.49	9.23
China	183305	110968	168346	317790	-11.79	8.69	9.50
Paraguay	32108	110685	105640	264772	36.26	-0.93	14.03
Germany	48242	51541	49755	174488	1.67	-0.70	19.63
Denmark	67315	78773	129656	145910	4.01	10.48	1.70

Source: FAO.

Obs: The dates are ordered by market export importance in 1989/90/91.

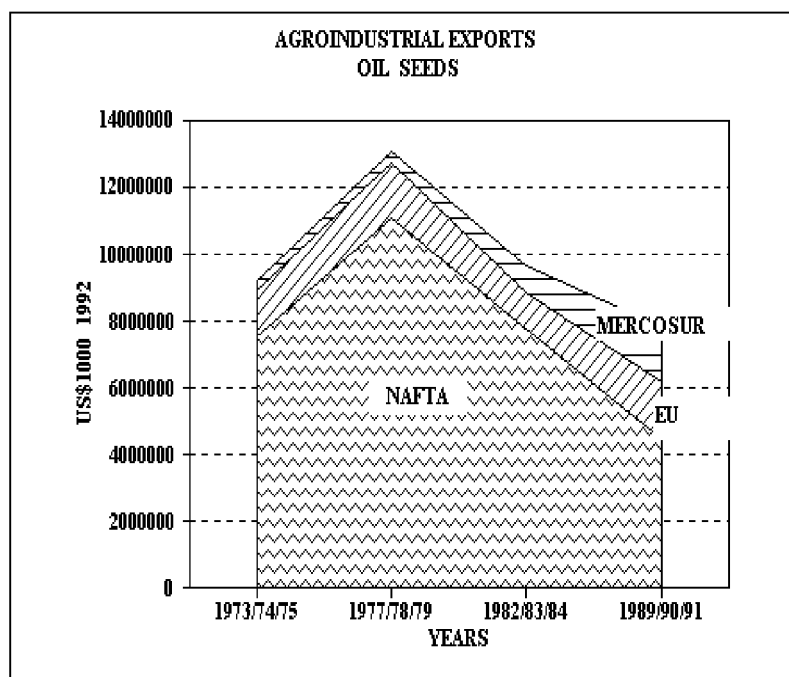


Figure 5 - Oil Seeds - Exports Evolution in NAFTA, EU and MERCOSUR.

Table 7 - World exports - Oils (soy,sunflower, canola, cotton and corn), 1000 US\$ FOB and anual geometric growth rates.

AREA/COUNTRY	1973/74/75	1977/78/79	1982/83/84	1989/90/91	%	%	%
	a	b	c	d	b/a	c/b	d/c
WORLD	3,903,356	5,532,850	4,668,058	4,430,078	9.11	-3.34	-0.74
EUROPE	1,853,765	2,538,480	2,064,781	1,982,888	8.18	-4.05	-0.58
EU	1,437,185	2,057,556	1,752,904	1,792,580	9.39	-3.15	0.32
LATIN AMERICA	228,055	926,659	1,206,932	1,331,160	41.98	5.43	1.41
MERCOSUR	208,173	913,362	1,205,021	1,310,808	44.73	5.70	1.21
Argentina	59,543	301,794	557,865	949,506	50.04	13.07	7.89
NAFTA	1,135,792	1,706,778	1,125,642	701,488	10.72	-7.99	-6.53
United States	1,099,285	1,586,572	1,017,696	589,776	9.61	-8.50	-7.50
Germany	493,682	613,946	418,236	438,901	5.60	-7.39	0.69
Netherlands	319,736	421,383	402,078	410,206	7.14	-0.93	0.29
Brazil	146,290	606,784	641,654	344,859	42.71	1.12	-8.49
ASIA	54,473	77,819	177,083	332,923	9.33	17.87	9.44
Bel-Lux	155,505	196,832	220,204	308,458	6.07	2.27	4.93
France	299,560	390,906	251,222	276,512	6.88	-8.46	1.38
Spain	74,036	283,326	302,604	147,419	39.87	1.33	-9.76
MIDDLE EAST	2,555	1,849	16,017	133,082	-7.77	54.00	35.32
"ASIATIC TIGERS"	20,109	44,632	66,382	107,392	22.06	8.26	7.11
Italy	41,980	38,711	36,691	104,492	-2.01	-1.07	16.13
Canada	36,507	120,206	107,946	102,602	34.71	-2.13	-0.72

Source: FAO.

Obs:The dates are ordered by market export importance in 1989/90/91.

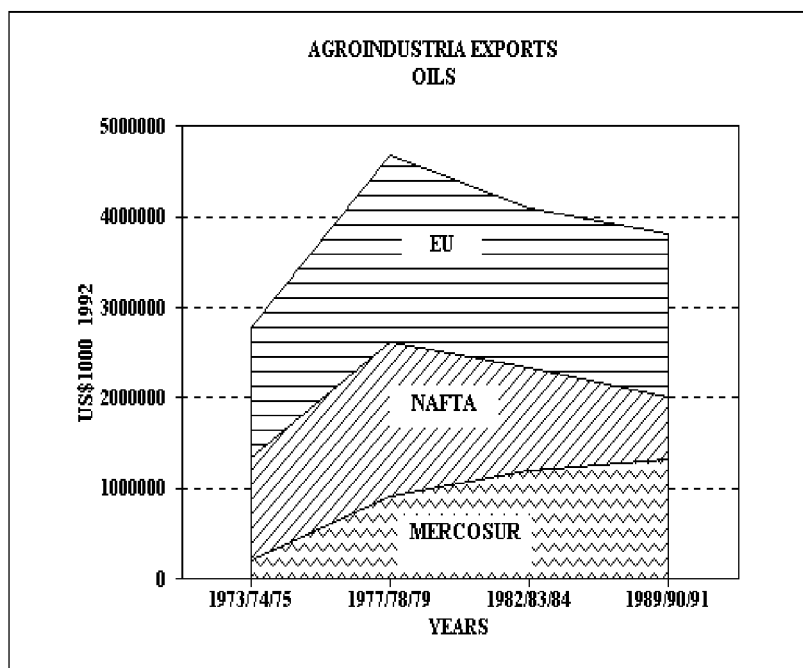


Figure 6 - Oils-Exports Evolution in NAFTA, EU and MERCOSUR.

Table 8 - World exports - Bran/Meals (soy, canola, sunflowers and cotton,)1000US\$ FOB 1992 and anual growth rates.

AREA/COUNTRY	1973/74/75	1977/78/79	1982/83/84	1989/90/91	%	%	%
	a	b	c	d	b/a	c/b	d/c
WORLD	4,371,616	6,381,968	5,818,258	6,182,859	9.92	-1.83	0.87
LATIN AMERICA	1,077,919	2,452,272	2,439,623	2,932,074	22.81	-0.10	2.66
MERCOSUR	1,031,449	2,415,775	2,426,052	2,900,716	23.71	0.08	2.59
Brazil	912,655	2,115,547	1,911,175	1,715,935	23.39	-2.01	-1.53
EUROPE	1,069,082	1,323,605	1,480,314	1,247,738	5.48	2.26	-2.41
EU	996,780	1,262,268	1,424,802	1,157,661	6.08	2.45	-2.92
NAFTA	1,940,650	2,354,944	1,589,024	1,144,117	4.96	-7.57	-4.58
United States	1,897,177	2,297,433	1,545,594	1,072,191	4.90	-7.62	-5.09
ASIA	198,841	189,585	282,058	832,310	-1.18	8.27	16.72
Argentina	102,727	284,122	501,592	818,917	28.96	12.04	7.25
China	4,949	7,258	157,502	526,355	10.05	85.05	18.81
Netherlands	266,131	521,918	495,959	513,026	18.34	-1.02	0.48

Source: FAO.

Obs: The dates are ordered by market export in 1989/90/91.

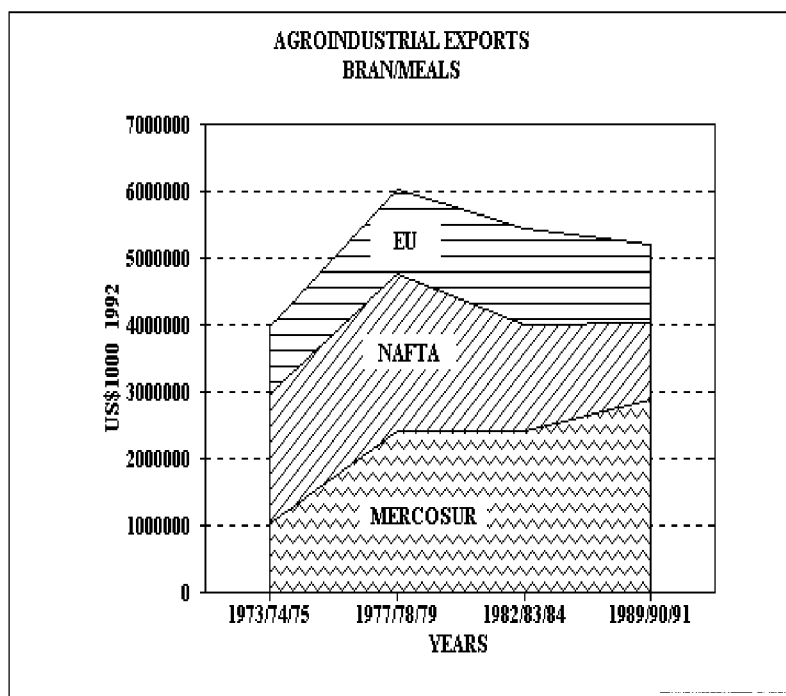


Figure 7- Bran/Meals-Exports Evolution in NAFTA, EU and MERCOSUR